

An Advanced Manufacturing Hub

FormFactor Expands into new 90,000 SF space

"The opening of our new manufacturing facility is critical to answer the growing demand for our test technologies. As our customers expand their chip production, we are dedicated to enabling their test success. Today, we design and ship probe cards with more than 85 million MEMS probes annually to customer fabs around the globe. This new manufacturing center will give us space to grow with the industry in the years ahead."

Matt Losey, Senior Vice President and GM of Probes Business Unit, FormFactor



Simpson Strong-Tie's Tri-Valley Presence

"Simpson Strong-Tie is proud to be the leader in structural building solutions — products and technology that help people design and build safer, stronger homes and buildings. With our company headquartered in the Bay Area since 1956, and in Pleasanton for 16 years, we have continued to grow all aspects of our business, including our manufacturing capabilities. Today, we are a global company with more than 5,000 employees, a deep-rooted values-based culture, and a strong commitment to partnering and supporting our local communities."

Karen Colonias, Chief Executive Officer, Simpson Strong-Tie



Ecosystem Supports Growth at Every Stage



Market Cap
\$169B



Market Cap
\$67B



Market Cap
\$9.7B



Raised
\$235.4M



Raised
\$86M



Raised
\$16M



Market Cap
\$4.1M

* Figures from Crunchbase

Proven Success in the Tri-Valley



"The new facility does many things for us as a fast-growing business. For one, we now have the space to continue investing and thriving as a global automation technology innovator. More important, we're able to bring together two key technologies with robotics and safety under one roof to create unique automation solutions and solve our customers' increasingly complex manufacturing challenges."

Yani Liaskos, Senior Vice President, Engineering,
OMRON Robotics and Safety Technologies



"GILLIG moved its headquarters to Livermore in 2017. While other manufacturers were moving out of state or the country, we chose to continue our longstanding tradition of keeping stable, skilled manufacturing jobs in the Bay Area, as we've been doing since GILLIG's founding in 1890. Choosing Livermore was also a decision to invest in our team, the foundation of our success."

Derek Manus, President and CEO,
GILLIG



"You can pick up the phone and say 'I'm looking for this' and within minutes, people will connect with talent or with their network within the Tri-Valley. Young companies can prosper in the Tri-Valley. It's great to be here."

Thar Casey, Founder and CEO,
Amber Semiconductor, Inc.



"Lawrence Livermore National Laboratory's Advanced Manufacturing Lab is thriving in its role as a partnership facility with the external community. We have joint projects with nearly a dozen companies ranging from local start-ups all the way to large multinational corporations with their people and equipment populating the facility alongside our own scientists and engineers."

Elsie Quaitte-Randall, Deputy Director of the Innovation and Partnerships Office,
Lawrence Livermore National Laboratory

Ecosystem Supports Advanced Manufacturing Success



Longtime Advanced Manufacturing Hub

Over 250 Advanced Manufacturing companies including Startups, Regional Centers and Global Headquarters



Advanced Manufacturing Lab at National Research Institution

Two National Labs fuel an open campus for private/public innovation with an Advanced Manufacturing Lab for external partnership on the Lawrence Livermore National Laboratory Campus



Diverse Workforce

Home to Highly Educated Workforce and population, close proximity to Central Valley skilled labor



Capital

\$2.2 Billion in Venture Funding Invested in Last Five Years



Extensive Logistics Support

Access to the nation's leading Advanced Manufacturing resources, from research and development, data analysis, modeling and simulating, to creation



Location

I-580 and I-680 Corridors - BART - Connect Region to Silicon Valley and Central Valley Resources



Government & Regional Leaders Support Growth

City Governments - Elected Officials - iGATE - Innovation Tri-Valley Leadership Group - Driving Regional Innovation Hub

Facilities and available space accommodate companies at all stages



Tri-Valley Offers Space to Grow

Q4 2022 Statistics*

Type	Buildings	Total Square Feet	Number of Buildings Available	Square Feet Available	Average Asking Rates
Light Industrial	340	9,945,235	23	189,914	\$1.51
Warehouse/Distribution	66	9,727,405	6	266,837	\$1.01
R&D/Flex	57	2,047,031	9	222,360	\$1.68**

* Source: Colliers Market Research

** The weight average asking rate has been converted to a NNN basis

An Innovation Hub with an Unparalleled Quality of Life

Why the Tri-Valley?

- A proven economic juggernaut delivering \$42B GDP, outpacing job growth all across the Bay Area
- The innovation ecosystem welcomes new enterprises and ensures the space, talent and productivity needed to flourish
- With top public schools in the state, it is a highly desirable area for founders, employees and their families
- Focus on transit, urban amenities, and open space is attracting educated residents who want shorter commute options
- Mediterranean climate supports world-class wineries
- Reverse commute to Tri-Valley for Bay Area workforce



"There are several unique characteristics that contribute to the Tri-Valley region as a thriving Advanced Manufacturing hub. The Association of Manufacturers Bay Area recognizes the Tri-Valley for its available space, connection to major markets, a workforce pool of skilled laborers and highly degreed talent, and relative affordability compared to the rest of the Bay Area. Access to national lab technology and innovation with LLNL's open campus as well as the i-Gate Innovation Hub demonstrates the tri-valley is flourishing and has room to grow."

**Karen Burns, Interim Chair,
Association of Manufacturers Bay Area**



Logistics Support & More

Tri-Valley Advanced Manufacturing Hub

- 

High-Performance Computing (HPC) Innovation Center at Livermore Valley Open Campus, an innovation hub on the campuses of Lawrence Livermore National Laboratory and Sandia National Laboratories
- 

Advanced Manufacturing Work-Based Learning Initiative Program at Las Positas College
- 

Ample distribution center space
- 

Close proximity to Oakland Airport/Port of Oakland
- 

Vast network of support including plastics, powder-coating, simulation, modeling, distribution
- 

Easy Access to Interstate 5 and the Central Valley



Contact

Lynn Wallace Naylor, CEO
 Innovation TRIVALLEY Leadership Group
 lnaylor@innovationtrivalley.org
 925.989.0188